

Established Fuel Station on SH1 Business for Sale North Auckland



Established Fuel Station on State Highway 1 | FY25 EBITDA \$577k

This well-established fuel station has built a strong reputation as a trusted regional fuel and convenience retailer serving the wider North Auckland community. Owned by the current operator for over 9 years, the site continues to be a reliable supplier of fuel, groceries, household items, and Food to Go.

Key Highlights:

- Consistent Financial Performance: Average normalised EBITDA of \$534K from FY23 to FY25, with FY25 EBITDA at \$577K. Revenue consistently exceeds \$8M, including \$7.2M in fuel sales and \$1.6M in shop sales. FY26 forecast EBITDA is \$611K.
- High Return Asset: ROI of 23% in FY24 and FY25 (based on a \$2.5M purchase price).
- Diversified Customer Base: Serves both local residents and tourists travelling north.
- Favourable Supplier Agreements: Operates on a "Cost Plus" fuel model, allowing for higher margins compared to fixed margin models.
- Growth Opportunities: Potential to add a car wash and refurbish the shop to include a fried chicken product line.
- Fully Managed Operation: Strong team in place managing daily operations. The owner is hands-off. Three self-service terminals help reduce staffing costs.

This is an excellent opportunity for buyers seeking a profitable, low-maintenance business in a prime location.

Price: \$2,500,000 plus \$200,000 estimated stock.

Please complete the online confidentiality agreement by visiting the link - <https://www.kauribusiness.co.nz/ca-forms/ca-form-227>. Post executing the NDA, we will be in touch with further information.

Khushdeep Sharma

Location: **Auckland Region**

\$2,500,000

Asking: **\$2,500,000 plus stock (approx \$200,000)**

Type: **Transport/Automotive**

Contact:

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Property Code: 227