

Occupational Health Service Business for Sale Blenheim



For Sale

Location: **Blenheim**
Asking: **\$180,000**
Type: **Services-Professional / Health/Beauty**

Stable Revenue Stream | Occupational Health Service

An exceptional opportunity to acquire a well-established business, offering essential occupational health services with a loyal client base, spanning from Picton to Kaikoura. For over 20 years this Blenheim-based business has delivered trusted workplace health services, achieving a doubling of revenue under its current owner since 2018.

Occupational health services are a practical way for businesses to meet their obligations under the Health and Safety at Work Act 2015, offering services like health monitoring (e.g., hearing, lung, vision tests), specialist medical reviews, and immunisation programs to ensure worker well-being and compliance with the Act.

Key Highlights

- * Essential Services-The Health and Safety at Work Act 2015 mandates that businesses and workers manage health and safety risks to prevent work-related injuries and illnesses.
- * Established & Respected - Long-standing relationships with clients built over two decades.
- * Recurring Income - Strong and stable revenue stream from repeat contracts and loyal customers.
- * Proven Growth - Revenue doubled under current ownership; opportunities remain to add clients and expand into neighbouring regions.
- * Attractive to Multiple Buyer Types - Ideal for an individual with prior medical experience or a registered nurse or health professional seeking self-employment; OR for an investor or existing medical practice in Blenheim looking to broaden service offerings.
- * Currently Fully Managed - Business operates independently from the owner, supported by an experienced team ensuring seamless operations.

Financial Overview

- * Approximate average profit of \$60,000 p.a. if acquired by an investor or a medical practice retaining all staff.
- * Profit potential to a working owner of \$120,000+ p.a. for a qualified nurse or health professional working hands-on.

The Opportunity

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LINK Bay of Plenty
Licensed REAA 2008
Broker Ref: BOP00897



This business offers a rare chance to step into a respected and profitable occupational health services provider in the Marlborough region. With full management and staffing in place, a new owner can choose to remain hands-off or work actively in the business. A working owner could enjoy strong income with scope to grow further, while a medical practice can integrate services to strengthen client retention and diversify revenue.

Why Buy This Business?

- * Established over 20 years ago
- * Strong annual recurring revenue base
- * Fully managed operations with experienced staff in place
- * Essential Services, offering continuous growth potential
- * Flexible buyer profile - suitable for medical professionals, practices, or entrepreneurial operators with health sector interest
- * Well-positioned in the community, with minimal local competition

This business is expected to attract strong interest and may sell quickly. Do not delay - click **ENQUIRE NOW** to complete a confidentiality agreement and connect with Anika Gamba.

***Some details of the business for sale are confidential and can only be disclosed upon contacting the broker and a completion of a Confidentiality Agreement. Due to the confidentiality of this business a stock photo image may be used to represent the business.

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#workplacehealth

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