

Trade Sales & Installation Business for Sale Christchurch



Wide Customer Base; Niche Market

The Business

Generating over \$2.7m + GST of annual sales this business enjoys excellent margins from a relatively niche market. Sales are split between commercial and residential work, with all clients being B2B.

Business strengths include:

1. Well established & highly profitable, strong forward orders
2. Low/no staff – excellent subcontractors
3. Some opportunity for growth within one revenue stream
4. Very diverse client base – so modest customer risk
5. Simple business model
6. Very low overheads

Business Resources

Critical Success Factors

The below attributes have served the current owner very well, and it is likely that the new owner will tick a few of these boxes.

1. Knowledge of the construction sector/interiors
2. Project management
3. Ability to juggle various projects and business commitments as part of a two-person management/operations team
4. Production planning & quoting
5. Subcontractor relationships

A buyer who was also comfortable and confident in a digital environment could also introduce productivity enhancements.

This is a stunningly and consistently profitable business that would suit anyone with experience/interest in the construction sector.

Sale Price - \$2,195,000 incl. stock & plant

EBITDA \$883,778

Location: **Christchurch**

\$2,195,000

Asking: **including stock & plant**

Type: **Services-Other**

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Tabak Business Sales
(Christchurch)

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