



For Sale

Location: **Auckland**
Asking: **\$2,558,000**
Type: **Construction**

Profitable Trades Services

This business has built up an excellent reputation. The range of products, supply arrangements, customer base and staff technical knowledge have all contributed to strong growth and healthy profitability. The business model is fundamentally simple.

Business strengths

- Healthy profits – average of \$716,437 over last 3 years.
- Focus on quality health and safety systems and workmanship
- Fundamentally simple business model and systems
- Predominantly commercial customers and workloads
- Strategic and enduring subcontractor relationships
- Significant revenue growth since 2020
- Consistent (and growing) gross profit margin percentages
- No Head Office premises
- Requires minimal fixed asset investment
- Only 6 staff to manage

The buyer

The ideal owner of this business is someone who has a sales and marketing or business development background. In addition, they will want to possibly grow the business beyond its Auckland base. Alternatively, it could be more of an owner with business and project management skills who is also technology proficient and can drive the business forward with technology enhancements.

Net surplus: \$716,437 (average over 3 years to 31 March 2025)

EBPITD - Earnings Before One Proprietor, Interest, Tax and Depreciation

Contact:

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Normal Business Hours

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