

Drug & Alcohol Testing Products



\$770,000 Net Profit. Niche Product Distribution Business. Operate Anywhere. AU and NZ

A rare opportunity to acquire a highly successful and scalable drug and alcohol product supply business servicing both Australia and New Zealand. With no warehouse required and compact inventory, the entire operation can be relocated and run from anywhere across Australasia. Is this your foot in the door for Australian expansion?

This business specialises in importing and distributing market-leading products through major retail chains and e-commerce platforms, with strong brand presence and year-on-year growth.

Key Highlights:

1. Net profit of \$770,000 for FY2025. Accounts are finalised for 2025 financial year. Financial year ended 30 June.
2. Exclusive, globally recognised products in a niche, high-growth industry
3. Diversified client base across public, private, and direct-to-consumer sectors
4. Long-term customer relationships, some spanning 10+ years
5. Streamlined operations with no permanent AU/NZ staff – offshore team handles all non-packing functions
6. Fully integrated systems and automations – uncommon efficiency for an SME
7. Ongoing, cyclical service model providing recurring revenue
8. Lightweight inventory (25 SKUs, most under 1kg), housed in 2x company-owned shipping containers
9. Australian Standards Certified business and products
10. Easily outsourced to 3PL or managed from a residential base
11. No leases or encumbrances; clean and flexible handover
12. Low owner involvement – currently operated under 25 hours per week

All intellectual property is included in the sale, with the current owner happy to provide full support during the transition.

Further details are available upon completion of a confidentiality agreement.

Location: **New Zealand**

Asking: **\$3,890,000**

Type: **Wholesale/Distribution**

Contact:

Owner

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Business Hours

nzbizbuysell.co.nz/128982

