



For Sale

Location: **Auckland**
Asking: **\$1,725,000**
Type: **Wholesale/Distribution**

Import & Sell High Demand Industrial Supplies

Average *Cash Surplus Last 3 Years Approx. \$400K.

Managed Business; High Demand Products; Sole NZ Supplier and Dealership Status; Wholesale Supply; Sustainable Enduring Market; 20 Years Plus History & Excellent Reputation.

This business sells high demand industrial products to clients throughout NZ who are in the engineering, transport and industrial equipment markets. Most products are imported from suppliers under sole-agency or dealership agreements.

The business began in 2001 in response to a demand for a supplier of quality products at competitive prices and has since grown to be recognised now as one of the top suppliers in NZ. Long term employees are in place, including a manager. This means the knowledge and IP are spread throughout the business and will stay post sale. The staff structure also means that the owners can take a hands-off role of overseeing, as opposed to working daily in the business.

A significant portion of the asking price is made up of stock at a value of approx. \$650K. The stock is durable, long life and all sellable.

This business will suit anyone who is entrepreneurial, can manage people and has business knowledge. Being a good salesperson will be a great benefit. You do not need to be aligned to any engineering, industrial or other skill base. This is essentially a sales business selling niche products to a customer base who needs the products.

The business is well placed for continued growth and to meet the future demands of the industries which it supplies. A new owner with modern marketing and business skills could well reach new heights.

Asking Price \$1,725,000 (includes Plant & Stock of approx. \$650K)

To find out more, visit the Barker Business website, search #3856 & submit the online Confidentiality Agreement. Geoff will be in touch.

Contact:

Geoff Mackenzie
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nzbizbuysell.co.nz/128928

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An Information Memorandum will be shared with approved parties.

*Cash Surplus equals EBPITD - Source information supplied by the Business Owner.

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Property Code: 3856