



For Sale

Location: **Auckland**
Asking: **Refer to Broker**
Type: **Manufacturing**

Pharmaceutical Manufacturing - Highly profitable

A rare opportunity exists to acquire a long-established and highly specialised medical manufacturing business operating within a tightly regulated and increasingly vital sector of the healthcare industry. With over two decades of proven success, this business has developed a nationwide reputation for clinical excellence, regulatory compliance, and innovation in customised pharmaceutical solutions.

Serving a wide range of healthcare providers-alongside individual patients-the business has built an expansive and loyal client base. Its core focus lies in formulating tailored medications that meet complex patient needs not served by standard commercial options.

Key investment highlights include:

- * Exceptional Profitability: Strong EBITDA margins (over 50%).
- * Unique Market Positioning: One of only two major players in the NZ market-and the only known provider offering multiple options in this field.
- * Purpose-Built Facility: Includes a recently commissioned sterile lab that has doubled production capacity.
- * Proprietary IP: Hundreds of unique, in-demand products with high client retention and limited competition.
- * Skilled, Independent Team: Experienced staff operate with minimal owner input, ensuring continuity and operational resilience.
- * Scalable Platform: Immediate capacity for growth through geographic expansion, product innovation, and strategic partnerships.

The current owner is retiring, offering a strategic opening for a new owner-operator, investor, or corporate acquirer to take the reins of a business with strong fundamentals, embedded expertise, and immediate potential for accelerated growth.

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***Some details of the business for sale are confidential and can only be disclosed upon contacting the broker and a completion of a Confidentiality Agreement. Due to the confidentiality of this business a stock photo image may be used to represent the business.

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Ref: EL04891

Timestamp: 20250613011503

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