

Profitable Retail Business for Sale Nelson



For Sale

Location: **Nelson**
Asking: **\$585,000**
Type: **Retail Other**

Profitable and Established Retail Business

Looking for a resilient, well-established business with a strong reputation and clear growth trajectory?

This high-performing decorating and paint supply business stands out for its consistent performance, loyal client base, and strategic market position in the heart of Nelson.

With decades of service excellence behind it, Guthrie Bowron Nelson has cultivated a trusted brand across both DIY and trade channels. Under its current ownership for the past 10 years, the business has navigated economic fluctuations with innovation, high-quality service, and operational efficiency-supported by specialist staff and advanced technology such as its industry-leading Spectrophotometer for precision paint matching.

Key Highlights:

- * Proven track record of profitability and brand strength
- * Strong market presence with exclusive Dulux supply and B2B/B2C relationships
- * Debt-free business with stable cash flow and sound financials
- * Stockholding of approx. \$310,000 ensures immediate sales capability
- * Modern 770m² facility in prime CBD location with an annual lease of \$137,000
- * Advanced paint colour matching technology offering a competitive edge
- * Loyal, skilled team with decades of combined industry experience
- * Scalable model with capacity to double output as demand grows
- * Strong vendor support and national marketing via the Guthrie Bowron franchise
- * Significant growth potential in the renovation and construction sector

The current owners are hands-on and deeply involved in day-to-day operations, setting a high standard in customer service and operational management. They now seek to retire, presenting an ideal opportunity for a motivated buyer to inject fresh energy and take the business to the next level.

With strong foundations, a reliable revenue base, and a loyal client following, this is a rare opportunity to acquire a trusted name in a high-demand sector with clear opportunities for growth.

Stu Allan, 027 436 9091, stu.allan@linkbusiness.co.nz

***Some details of the business for sale are confidential and can only be disclosed upon contacting the broker and a completion of a Confidentiality Agreement. Due to the confidentiality of this business a stock photo image may be used to represent the business.

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