

Design-Led Distribution Business for Sale Auckland



For Sale

Location: **Auckland**
Asking: **On Application**
Type: **Wholesale/Distribution**

Design-Led Distribution Powerhouse

Brand-Driven Business, Scalable Logistics, Loyal Clients & Proven Profitability.

This design and distribution enterprise has become a benchmark in its sector serving premium retail clients across New Zealand and Australia.

- Established over 16 years ago, it's been built on style, systems, and scale.
- Its three distinctive brands are deeply embedded, boasting exceptional customer retention, and strong forward-order visibility.
- Robust systems, a skilled and creative operational team, and long-term B2B relationships set this business apart.
- Outsourced warehousing via a trusted 3PL provider ensures lean logistics, efficiency, and scalability.
- Sales are primarily indent-based, significantly reducing stock risk and supporting high margins.
- A capable team allows founders to comfortably step away for up to three months annually demonstrating independence and maturity.
- The business has a solid digital footprint and extensive marketing assets.
- It is strategically positioned for expansion into new segments and further direct-to-consumer growth via its established online platform, flagship retail and e-commerce.
- Performance is impressive, the last three years average EBPITD of over \$1.5M. Financial year end stock circa \$500K.
- Vendors offer full transitional support.

Ideal buyers:

- Strategic wholesalers seeking growth.
- Investors targeting global brand potential.
- Retail and digital operators keen to unlock new channels.

If you're seeking a proven brand-led business underpinned by strong processes and skilled people, this is your chance.

Contact:

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nzbizbuysell.co.nz/127978

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Price: On Application. Optional freehold premises available.

For more information, please visit the Barker Business website, search reference #3817 & submit the online Confidentiality Agreement. Once Richard receives your expression of interest he will be in touch.

Source information supplied by the Business Owners.

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Property Code: 3817