

# Trade Services Business for Sale Christchurch



## Repeat Business; B2B & B2C

This business has been providing essential trade services to its clients for over 25 years; and key aspects include:

- Current mix of sales is 80/20 commercial/residential but this can alter depending on the owner's focus
- Exceptional relationships with commercial builders
- A database exceeding 350 clients/prospects which are regularly contacted
- Measure & quote projects are the major income stream, but increasingly complemented by passive/call cycle income
- Some contracted income, good forward orders, and an extensive recent quotation history (\$250k)
- A credible and respected supplier to its market
- Strong brand equity reinforced by vehicle signage and staff uniforms
- Established and capable staff
- Excellent referral business
- Unbeatable systems and operating procedures
- Circa \$80k of plant & equipment

## The Market

The business provides multiple services to various markets including:

- Developers, commercial building owners & property managers
- Commercial & Residential Builders
- Retirement Villages
- Homeowners & Consumers

## Business Resources

### Staff & Systems

The business has developed excellent systems including Health & Safety; Induction and Training processes, together with SOP's & checklists for client sites. Existing staff are well qualified and new staff receive internal and "on the job" training as required. No specialist skills are required other than a desire to provide a quality result and maintain productivity throughout a busy working day. However, the staff are experienced and at times must adapt to a wide range of variables within a job site.

Location: **Christchurch**

**\$350,000**

Asking: **including stock & plant**

Type: **Services-Other**

## Contact:

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Tabak Business Sales  
(Christchurch)

Licensed REAA 2008  
Broker Ref: L000911



## Owners Role

The Owner spends their time co-ordinating staff rosters and client requirements, and ensuring the work is completed in a timely fashion. **Business development; client account management; “measure & quote” work, and staff relations are the critical success factors within this business.**

***The business comes with all relevant P&E including 5 vehicles, with an approximate market value of \$80k for all plant & equipment.***

**Sale Price \$350,000 including stock & plant**

**Net Surplus \$221,518 EBPITD 2025FY**

**\$214,833 EBPITD 2022-2025FY four year average**