

Commercial Cleaning Business for Sale Christchurch



Repeat Business; Builders & Window Cleans; Building Washdowns

This business has been providing essential services to its clients for over 25 years; and key aspects include:

- Current mix of sales is 80/20 commercial/residential but this can alter depending on the owner's focus
- A database exceeding 350 clients/prospects which are regularly contacted
- Reasonable percentage of passive/call cycle income complemented by commercial builders cleans
- Some contracted income, good forward orders, and an extensive recent quotation history (\$250k)
- A credible and respected supplier of commercial cleaning services
- Strong brand equity reinforced by vehicle signage and staff uniforms
- Established and capable staff
- Excellent referral business
- Unbeatable systems and operating procedures
- Circa \$80k of plant & equipment

The Market

The business provides multiple services to various markets including:

- Developers, commercial building owners & property managers
- Commercial & Residential Builders
- Retirement Villages
- Homeowners & Consumers

Business Resources

Owners Role

The Owner spends their time co-ordinating staff rosters and client requirements, and ensuring the work is completed in a timely fashion. **Business development; client account management; accurate quoting and staff relations are the critical success factors within this business.**

Staff & Systems

Location: **Christchurch**

\$350,000

Asking: **including stock & plant**

Type: **Services-Other**

Contact:

Damien Fahey
0276 853 536

nzbizbuysell.co.nz/127976

Tabak Business Sales
(Christchurch)

Licensed REAA 2008
Broker Ref: L000911



The business has developed excellent systems including Health & Safety; Induction and Training processes, together with SOP's & checklists for client sites. Existing staff are well qualified and new staff receive internal and "on the job" training as required. No specialist skills are required other than a desire to provide a quality result and maintain productivity throughout a busy working day. However, the staff are experienced and at times must adapt to a wide range of variables within a job site.

The business comes with all relevant P&E including 5 vehicles, with an approximate market value of \$80k for all plant & equipment.

Sale Price \$350,000 including stock & plant

Net Surplus \$221,518 EBPITD 2025FY

\$214,833 EBPITD 2022-2025FY four year average