



Diverse Revenue Streams; Wide Customer Base; Market Leader

The Business

Generating over \$3m + GST of annual sales this business generates consistent margins from a variety of differing work types – all largely associated with physical asset protection. Whilst some B2C work is completed there is a strong representation of B2B clients, with business strengths including:

1. Well established & profitable; strong forward orders
2. Credible supplier using market leading brands
3. Very diverse client base – so low customer risk
4. Established and extremely competent staff
5. Extensive systems & process

Experience Required

The current team is experienced and well capable of meeting their client needs, being multi-skilled across a range of disciplines. However, our vendor is also experienced in managing the team, clients & suppliers, and the buyer will benefit from at least a middle management work history and/or experience in the membrane roofing & waterproofing/sealant sector.

Business Resources

The Buyer

The buyer could be either a working owner to replace the retiring vendor OR perhaps a trades services business wanting exposure into this geographical market; or wanting to add to the range of services it provides. Useful backgrounds for a new owner include:

- Construction or project management
- Any of the sub-trades including application & installation
- LBP experience (ideal for builder wanting to get “off the tools”)
- Competent handyman or DIY person

This is a market leading business that has earned its reputation & success in a growing market.

Sale Price - \$1,295,000 incl. stock & plant

EBPITD \$608,505

Location: **Dunedin**

Asking: **\$1,295,000
incl stock & plant**

Type: **Services-Other**

Contact:

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(Christchurch)**

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EBITDA \$508,505