



Diverse Revenue Streams; Wide Customer Base; Market Leader

The Business

Generating over \$3m + GST of annual sales this business generates consistent margins from a variety of differing work types – all largely associated with physical asset protection. Whilst some B2C work is completed there is a strong representation of B2B clients, with business strengths including:

1. Well established & profitable; strong forward orders
2. Credible supplier using market leading brands
3. Very diverse client base – so low customer risk
4. Established and extremely competent staff
5. Extensive systems & process

Competition

Whilst there is competition within the various work categories, the income streams are sufficiently diverse that the sales & profit each year remains consistent. The current team is experienced and well capable of meeting their client needs, being multi-skilled across a range of disciplines.

The Buyer

The buyer could be either a working owner to replace the retiring vendor OR perhaps a trades services business wanting exposure into this geographical market; or wanting to add to the range of services it provides. Useful backgrounds for a new owner include:

- Construction or project management
- Any of the sub-trades including application & installation
- LBP experience (ideal for builder wanting to get “off the tools”)
- Competent handyman or DIY person

This is a market leading business that has earned its reputation & success in a growing market.

Location: **Dunedin**

Asking: **\$1,500,000**
incl stock & plant

Type: **Services-Other**

Contact:

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