



For Sale

Location: **Tauranga**
Asking: **includes Tangible Asset value \$1.270M**
Type: **Services-Other**

Fully Managed - Owner lives overseas; Tauranga based

Business Opportunity

This Business was established in 2023 after the owner identified a gap in the marketplace for a 'customer focused' entity to provide essential traffic control systems and associated equipment. The modern equipment is reliable and is provided in a timely and efficient manner to ensure the safety and reliability of projects from start to finish.

Business Strengths

1. Excellent client relationships and a strong reputation for always delivering on time
2. Ability to handle both planned bookings and last minute requests
3. The business model, focused on equipment, requires minimal staff, making it less complex to manage from a distance
4. Large component of Tangible Assets - Registered valuation of machinery \$1.270m
5. Niche business providing essential equipment for roading projects and events
6. Fully Managed by experienced Manager who has been in the industry for over 20 years

Opportunities for Expansion

There are further opportunities within the industry for a new owner. The business currently operates in BOP, Waikato, and Auckland with current demand to increase to include the Taranaki area. There are also potential opportunities in Northland, Hawkes Bay and further south if a new owner wanted to expand.

Business Resources

Key Advantages

1. Dedicated staff and contractors offering a quality and timely service clients can depend on
2. Ensures a seamless and hassle free hire process
3. Meticulously maintained equipment for optimal performance and safety - minimal breakdowns
4. Utilises sub contractors effectively to meet demand
5. Benefits from a streamlined operation with low staffing needs

Reason for Sale

The owner has operated the business remotely since April 2024 and has now decided to make the move permanently and invest in her new country of residence. She will offer any assistance required post settlement but is confident that the current Manager and subcontractors are more than capable to assist with a smooth transition.

Net Surplus \$304,135 March 2025 EBITDA

Contact:

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