Linkwater Apartments Business Opportunity for Sale Marlborough



For Sale

Location: Marlborough
Asking: \$5,275,000

Type: New Opportunities / Accommodation-

Other

14 Freehold Titles: One Opportunity

Exceptional Freehold Going Concern - 14 Titles | Land, Buildings & Business

Outstanding Investment Opportunity in the Heart of Marlborough Sounds, New Zealand

Location: Linkwater, Marlborough - Just 20km from Picton & 16km from Havelock

Positioned in one of New Zealand's most picturesque regions, this is a rare chance to secure a high-performing Freehold Going Concern motel with a unique and highly valuable feature - 14 separate unit titles.

Investment Highlights:

- * 14 Self-Contained Motel Units: A diverse mix of two-bedroom, one-bedroom, and backpacker-style accommodation, each with its own kitchen and bathroom.
- * Held Under 14 Separate Freehold Titles: Providing investors with unparalleled flexibility. Sell down individual units, redevelop selectively, or retain for long-term income the choice is yours.
- * Solid, Predictable Income: Long-standing relationships with local contractors and companies ensure pre-bookings through to mid-2026, with consistent demand.
- * Low Overheads & Efficient Operations: High mid-week occupancy via group bookings, minimal staffing requirements, and strong weekend potential.
- * Owner/Manager Residence Included: A comfortable 3-bedroom home offers optional on-site living or additional rental income.

Strategic Investment Potential

The 14 individual freehold titles present multiple exit strategies - sell as a whole, or unlock additional capital by selling units individually. This structure is rare and highly sought after, offering significant upside for savvy investors.

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LINK Business Christchurch Licensed REAA 2008 Broker Ref: CS00969





- * Prime Tourist Location: Adjacent to the renowned Queen Charlotte Track, attracting both domestic and international tourists year-round.
- * Consistent Demand: A trusted and well-known business with a strong reputation in the region.
- * Unmatched Lifestyle Appeal: Set amongst native bush and tranquil waterways, this is a place where work and lifestyle coexist in harmony.
- * Adventure Nearby: Kayaking, hiking, biking, and birdwatching at your doorstep.

Key Metrics:

- * 14 x Fully Self-Contained Units
- * 14 x Freehold Titles
- * 1 x 3-Bedroom Owner/Manager's Home
- * Guaranteed Bookings Until Mid-2026
- * Strong Return on Investment & Long-Term Growth Potential

Price: \$5,275,000 + GST (if any)

This is not just a motel - it's a flexible, multi-option investment in a region known for stability, growth, and natural beauty. Whether you're seeking passive income, a lifestyle change, or a smart land-bank play with upside, this offering delivers on all fronts.

Enquire today to explore this rare opportunity in New Zealand's South Island.

Deb Chakraborty, 02102760319,deb@linkbusiness.co.nz

***Some details of the business for sale are confidential and can only be disclosed upon contacting the broker and a completion of a Confidentiality Agreement. Due to the confidentiality of this business a stock photo image may be used to represent the business.

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