Events Cash Cow Business for Sale Auckland



For Sale

Location: Auckland
Asking: \$350,000

Type: Tourism/Leisure

Drive-Thru & Events Coffee - High Profits!

Established in 2020, this highly profitable & well-regarded business presents a rare opportunity for a motivated entrepreneur or hospitality enthusiast to take over a thriving operation with proven results & strong growth potential.

Boasting dual revenue streams, the business features a busy, high-visibility drive-thru in a prime location with easy access & a loyal base of repeat customers, as well as a mobile trailer that caters to events across the Nth Island. With bookings secured up to 12 months in advance, the mobile arm alone is forecasted to generate \$120,000 in revenue.

Financial performance has been consistent & impressive, with EBPIDTA increasing year-on-year & reaching \$180,000 in FY'24. The current owners have cultivated beneficial supplier relationships that support lean cost structures & profitability, while established systems & well-trained staff ensure smooth day-to-day operations & a seamless handover. A proprietary coffee blend - exclusive to this business- keeps customers returning time and time again.

Significant growth opportunities are available for an ambitious new owner, including expanding with additional trailers, upsizing the current premises, franchising the proven model, or boosting the brand's online & marketing presence.

Asking \$350,000 - includes tangible assets such as the fully equipped drive-thru building & mobile trailer (replacement value approx. \$150k), as well as valuable intangible assets.

Whether you're seeking a solid standalone venture or a scalable business with nationwide potential, this opportunity ticks all the right boxes. For more information visit the Barker Business website, search reference number 3763 and submit the online Confidentiality Agreement. Once Alicja receives your expression of interest she will be in touch.

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Property Code: 3763

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