# Sales and Service Business for Sale Bay of Plenty



# **For Sale**

Location: Bay Of Plenty

**\$1,500,000** Asking:

+ Stock at Valuation (\$3.5M - \$4.5M)

Type: Retail Other

# Imported and Used Lifestyle Product Sales and Service Bay of Plenty

#### **Business Opportunity**

This highly profitable business is a one stop shop providing a product and service for many New Zealander's who have grown up enjoying this pastime. Operating for over 14 years in the Bay of Plenty this business has secured dealerships with some of the top brands out of the UK as well as dealing with well-known local and international brands. This business services customers from all over New Zealand from its Bay of Plenty base. With New Zealand's continued aging population and recent arrivals with disposable income, this business is well positioned to continue its strong financial performance.

#### Services provided

- Sales New and Used- Exclusive dealership contracts with some of the leading industry players.
- Service trained technicians Maintenance, Installing accessories and insurance claims

### **Business Strengths**

- High profile business located on a main arterial route.
- Large database of repeat clients
- $\bullet$  Exclusive dealer arrangements with NZ and overseas manufacturers
- · Large yard space to display new and second hand product
- Experienced Sales Manager and workshop technicians in place

#### **Ideal Owner**

No specific skills are required to operate this business. The business would suit a variety of owners including those with Management, Sales, or Marketing skills supported by an experienced team.

#### Sale Price \$1,500,000 plus Stock at Valuation (\$3.5M - \$4.5M)

Net Surplus \$1,011,905 March 2024 EBPITD

EBPITD: Earnings before paying one Proprietor, Interest, Tax and Depreciation

## **Contact:**

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