



For Sale

Location: **New Zealand**
Asking: **Price by Negotiation + GST (if any)**
Type: **Hospitality-Cafes / Retail Other**

Thriving Café and Gift Store at Lake Matheson with Iconic Mt Cook Views

Located at the picturesque Lake Matheson, near the renowned Fox Glacier, this thriving café and gift store presents a unique opportunity for investment in a high-foot-traffic tourist destination. Operating seven days a week, the business caters to a diverse clientele of self-drive tourists and organised tour groups, drawing approximately 400,000 visitors annually. Visitors can enjoy iconic views of Mt Cook from the viewing deck, adding to the allure of this location.

As tourism rebounds post-COVID, this well-established venue offers significant growth potential, with opportunities to expand services to include dinner offerings. The café and gift store are strategically positioned to complement each other, streamlining resources to maximise efficiencies.

Key Features:

1. Tourism Growth: Positioned to benefit from the growing tourism in the region post-COVID.
2. Visitor Traffic: Approximately 400,000 visitors to Lake Matheson per annum.
3. Operating Hours: Open 7 days a week, currently serving breakfast and lunch.
4. Potential for Growth: New owners could expand to include dinner to increase revenue.
5. Business Model: Café and gift store operate in one location, efficiently sharing staff and resources.
6. Customer Base: Strong support from international visitors as well as locals visiting the iconic Lake Matheson.

Business Resources

Gift Store:

1. Offers a contemporary range of wares with a New Zealand flavor, featuring works by local artists.
2. Located at the entrance of the café, capturing those entering and leaving the café.
3. Surpassing pre-COVID results.

Café:

1. Attracts both self-drive and group tour visitors.
2. Popular spot during summer for breakfast or lunch.
3. Seating capacity for over 100 people, providing a comfortable dining experience.
4. Revenue has returned to pre-COVID levels and, with additional efficiencies, is now providing a better return.

The business is currently listed as a combined entity, with the opportunity to purchase just the café or

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