

# Specialist Installation Business for Sale Christchurch



## High Barriers to Entry -- Contracted Revenue -- Part Time Owner

### The Business

Here is an easy-to-understand service-based business installing product that is supplied by their clients. Product is installed using equipment and vehicles specific to the task at hand. The owner works no more than 0.5 FTE in this business, as they have the support of a part-time contractor.

A significant proportion of the sales are to a small number of clients, with two of these preferred supply arrangements. The clients are reliant on the equipment used by the vendor to undertake this work on their behalf. There are high barriers to entry, and significant competitive advantage enjoyed by this business. There are also opportunities for further growth that have not been explored due to the vendors desire to follow a different path into the future.

### Business Highlights

Established over 20 years in Christchurch

High barriers to entry, and competitive advantage

Limited owner involvement

Room for further growth

Excellent margins

Low/no staff

Easy business to understand

Excellent systems & processes

## Business Resources

### Buyer

The ideal buyer will be fit, well organised, a good communicator, practical, perhaps a trades or construction background and happy to work at heights. The vendor will provide a comprehensive handover period both on the tools and to key clients.

Sale Price \$350,000

EBPITD \$176,806

Location: **Christchurch**  
Asking: **\$350,000**  
Type: **Services-Other**

## Contact:

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