Quality Gift Store Business for Sale West Auckland



selling businesses



For Sale

Location: Auckland

Asking: \$190,000 plus stock

Type: Retail Other

A profitable, Super Popular Quality Gift Store in West Auckland Shopping Centre (CML 10974)

This Brand was established in 2003 and is still owned by the same owner, it is consistently generating a good profit. This popular and unique enterprise is now looking for new leadership to take it to the next level. It is fully run under management with strong team of staff in place.

This store is located in a purpose -built position in a Main Shopping area and is situated next to an open public space / walkway from a huge public parking area, which is just a short walk from the store.

It offers a diverse selection of items, such as party supplies, New Zealand souvenirs and presents, home decor, kitchenware, and much more, for all ages and special occasions, like birthdays, parties and anniversaries as well a high quality giftware and homewares.

Business Highlights:

- \cdot Very well established business since 2003
- · An Iconic high quality gift shop at affordable prices, renowned as a community favourite
- · Total sales \$956,602.77 ex GST (summary provided for 2023 by the owner)
- · Owner advises consistently profitable over the years
- \cdot Fully run under management with strong team of staff in place
- \cdot Huge level of foot traffic, 51,946 shop transactions in 2020, 51,698 shop transactions in 2021, 66,740 shop transactions in 2022 / 72,089 transaction in FY 2023
- \cdot Large repeat customer base
- · Ample growth opportunities by offering workshops, promoting online sales as it has high review on social media
- · Secure lease in place
- · Good size retail space (approx. 249.8 sqm)
- · Features includes solid concrete flooring, high ceilings, corner position outside of the shopping mall with two large display front windows to draw shoppers in.

The entire store is a visual feast and is best appreciated by viewing.

With high turnover and consistent profit due to its excellent reputation for stocking quality giftware and homewares and outstanding customer service.

Contact:

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nzbizbuysell.co.nz/120935

Clyth MacLeod Business Sales Licensed REAA 2008 Broker Ref: clythmacleod_73_3867





Everything is set up for you - well established and easy to manage, a truly fun business to own.

Don't miss this chance to own a well-known business in a prime West Auckland location . The owner has a commitment overseas, is keen to sell and will provide a full training and a seamless change of ownership.

Price: \$190,000 plus stock (\$150,000)

Contact Morven to explore this exceptional opportunity further: 0211879886

To gain further information on this business please copy and paste this link into your browser;https://rb.gy/5ebfd4 . You will be taken to the listing, click on CONFIDENTIALITY AGREEMENT and please read the terms of before you complete our online form

Property Code: 10974

