



For Sale

Location: **Tauranga**
Asking: **\$1,100,000**
Type: **Services-Other / Construction**

The business has been operating for over 50 years & provides roofing services across the wider BOP region.

The Business

Servicing the residential and commercial construction industry. A small scaffolding division is also operated.

The current owner of six years has focused on providing a reliable and efficient service that meets the strict timeline needs of builders and other contractors. The operating model is different in that no staff are employed but rather sub-contracting gangs are used for all roofing installations.

The operational model involving product being sourced on time and sub-contractors installing it when required has created efficiencies resulting in a strong financial performance. The gross profit for 2023 of 36% is well above the industry average and places this business in the top quartile of performers.

(Reference Waikato University Benchmarking)

Business Resources

Key Highlights

- 50 year+ history
- Excellent reputation within the industry
- Minimum stock holding
- 70% of work is in re-roofing
- No staff employed
- Mix of residential and commercial customers
- Ongoing pipeline of forward work
- Strong financial performance

The owner works full time for approximately 30-35 hours weekly. He does not work on the tools and focuses on measuring & quoting and stock ordering.

A new owner will not require specific roofing skills although a building background would be advantageous, but not essential. General management or project skills are more important.

Net Surplus \$444,032 2023 FY EBPITD

Contact:

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