



For Sale

Location: **Hamilton**
Asking: **\$425,000**
Type: **Wholesale/Distribution**

National Distribution (Hamilton based)

Business Opportunity

The business imports and distributes a wide range of specialist food and beverage products. The business targets a niche and growing market, and distributes their products nationally. The business provides excellent customer service and enjoys a wide base of loyal wholesale and retail customers. The working owner is backed by a small team with seasonal casual staff as required.

Main Strengths of Business

- Easy to understand business
- Established business with wide base of suppliers and customers
- Servicing a niche market
- Could be relocated
- High barriers to entry for other competitors
- Strong systems in place
- Substantial opportunities for continued growth

Location & Performance

The business is based in Hamilton, the premises includes warehousing, retail showroom and temperature-controlled storage of a type that can be easily relocated by a new owner. The yard accommodates large-truck deliveries and shipments. The business operates good systems, usually providing customers with same-day service.

Business Resources

Purchaser Profile

Good general management skills, and the ability to deliver excellent customer service are the essentials. Alternatively, this business could make a great strategic bolt-on for an existing food wholesaler wanting to expand and corner this particular niche market.

Sale Price: \$425,000

FME (EBPITD): \$161,641

EBPITD: Earnings before paying one Proprietor, Interest, Tax and Depreciation

For additional information, or to complete a confidentiality agreement, follow this link to the listing and follow the simple instructions to find out more:

<https://tabak.co.nz/opportunity/specialist-food-import>

Contact:

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