



Tree Care Business for Sale Christchurch

Ad ID: 102247

Location: **Christchurch**
Asking: **\$895,000**
Type: **Services-Other**

Consistent Demand;
Experienced Staff; No Supply
Chain Issues

Business for Sale Description

Tree Care Business for Sale Christchurch



The Business

Consistently generating over \$1m + GST in sales, around 40+% of this stunning services business falls to the bottom line as income to one working owner (EBPITD). The current owner manages the business and the team, but is only occasionally "on the tools". There is a wide spread of both commercial (70%) and residential (30%) clients and as a result of the excellent brand credibility, most new business is referral based. The business also enjoys "preferred supplier" status with several of its commercial clients. After 20 years the current owner is simply ready for a change.

Key Strengths

- Established & consistently profitable
- Excellent systems & processes
- 1000+ clients on database
- Qualified Staff
- Constant demand - trees never stop growing
- Optimal mix of work & clients

Fantastic ROI and profitability

Business Resources

The buyer is likely to:

- Have a contracting business and wish to diversify their range of services
- Have a background in or knowledge of tree care or the wider "environmental maintenance" sector and/or with a track record of Health & Safety compliance
- Be an existing services business looking to bolt on additional gross margin and/or widen the scope of their activities
- Be a successful mid to senior manager with a desire to invest themselves into an industry that is in constant and growing demand

Tabak will provide more specific details on the completion of a Confidentiality Agreement.

Sale Price \$895,000 - EBPITD \$500,971



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